



11 APR -5 A8 37
STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

1. TO: Chief Procurement Officer
2. FROM: ATTORNEY GENERAL/INVESTIGATIONS DIVISION
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
Sixty-Six (66) Honeywell Lithium Polymer, 7.5V/4000mAh, Batteries for Harris P7100/7200 handheld radios.
Thirty-Three (33) Honeywell Desk Top Single Bay Chargers.
One (1) Honeywell 6-Bay Drop in Charger. Price quote attached.

**** Purchase through FY 2010 Homeland Security Grant Program. No agency match or general fund impact.

4. Vendor Name: Honeywell Batteries

Address: Global Technology System, Inc.
550 Cochituate Road
Framingham, MA 01701

5. Price:

\$10,061.50

6. Term of Contract:
(mm/dd/yyyy)

From:

4/5/11 *dkc*

To:

4/4/12 *dkc*

7. Prior Sole Source Ref No.

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:
The City and County of Honolulu has purchased and installed an Enhanced Digital Access Communications System (EDACS) manufactured by M/A-COM, now known as Harris Corporation. This system provides the critical Public Safety and Public Service communications for the agencies throughout the island of Oahu, Hawaii. Only Harris portable radios have the EDACS capability.

The City & County of Honolulu has tested and is currently utilizing Honeywell Lithium Polymer batteries for their Harris portable radios. The Lithium Polymer batteries can only be charged in Honeywell chargers.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: Purchasing the batteries will assist the Attorney General, Investigations Division, meet the Hawaii Homeland Security Strategy, Goal #4 Target Capabilities, "Strengthen Interoperable Communications and Operable Communications."

Should a large scale disaster (man-made or natural) occur, it is foreseeable that batteries for the Harris portable radios may have to be swapped out with the City & County of Honolulu during the event. Having the Honeywell batteries would insure that the chargers would be universal for both the Attorney General, Investigations Division, and the City & County of Honolulu.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: The City & County of Honolulu has an approved price schedule to purchase the Lithium Polymer batteries directly from the manufacturer, Honeywell Batteries. Our purchase will be in accordance with the City & County of Honolulu price schedule.

12. Direct any inquiries to:
Department: Attorney General
Contact Name/Title: Ryan Yamasaki, Supv. Special Agent

13 Phone Number:
586-1240
Fax Number:
586-1371

Expenditure may be processed with a purchase order/pCard: ☒ Yes ☐ No
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14 *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*



Department Head Signature

4-4-11

Date

Reserved for CPO Use Only

15 Date Notice Posted: 5-2-11

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This request does not meet the requirements of a sole source as the vendor named is not the only manufacturer for the type of batteries needed for the EDACS. The department is advised to procure using small purchases method of procurement in accordance with Procurement Circular No. 2009-15, specifying brand name or equal that can be used in their equipment.

17. ☐ APPROVED ☒ DISAPPROVED ☐ NO ACTION REQUIRED


Chief Procurement Officer

5/4/2011
Date

April 3, 2011

Ryan Yamasaki
Department of Attorney General
Investigations Division
425 Queen Street
Honolulu, HI 96813

Ryan,

Global Technology Systems, Inc. is a leading manufacturer of portable power solutions. As such, we provide batteries and chargers to Federal, State and Local government agencies. Among the accounts using Honeywell Batteries are LVMPD, City and County of Honolulu, Royal Canadian Mounted Police, Nevada Highway Patrol, Alaska State Troopers, San Antonio Police and Fire Dept and many others.

We were the first manufacturer to develop a Lithium Ion Polymer battery for two way portable radios. The City of San Antonio experienced problems so significant with their P7100 radios, that they filed a grievance with the City Council stating this was an officer safety issue. Our HMA2104-LiP batteries and chargers have been in use for over 3 years by this major metropolitan district, who conducted extensive testing and issued a 400 page report (which is available to government agencies upon request through San Antonio). Their public safety personnel tested our batteries on single duty, dual duty and extended shifts. The results have been dramatic. After 2 years of use batteries were reported to be holding strong at 90% of their original capacity, and continuing to run for multiple shifts on a single charge.

Global Technology Systems, Inc. is the exclusive and sole manufacturer of Honeywell NEOCELL® batteries and approved Tri-Chemistry Chargers. As such, all two way radio batteries or associated chargers bearing the Honeywell logo were produced in our facilities. Our NEOCELL® technology offers significant performance improvements over other batteries in the market, including longer cycle life, wider temperature tolerances, extended runtime and long term charged storage capability. For this reason we offer a two year warranty, which is the longest warranty in the industry.

Please feel free to contact me with any additional questions.

Best Regards,

Diane Wirtz
North American Sales Manager-
Public Safety

March 21, 2011

Ryan Yamasaki
Department of the Attorney General
Investigations Division
425 Queen St.
Honolulu, HI 96813

Ryan,

Global Technology Systems, Inc. is pleased to provide you with the following quote for **Honeywell® Batteries** NEOCELL batteries and Tri-Chemistry Chargers.

Device	Honeywell Batteries Part Number	Chemistry Voltage Capacity	Quantity	Price Each	Extended
HARRIS P7100/7200	HMA2104-LiP	Lithium Polymer 7.5V/ 4000mAh	66	\$80.25	\$5296.50.
DESK TOP SINGLE BAY CHARGERS	HCH-P7101- CHG	Tri-Chemistry	33	\$105.	\$3465.
6-BAY DROP IN CHARGER	HCH-P7106- CHG	Tri-Chemistry	1	\$650.	\$650.
SUBTOTAL					\$9411.50
SHIPPING					\$650.
TOTAL					\$10,061.50

Prices listed are valid for 60 days

TO PLACE AN ORDER:

Credit Card: Please provide your Credit Card information over the phone, via email or fax.

Purchase Order: Please send Purchase Orders via email or fax.

Terms: Net 30 days, FOB our Plant, West Palm Beach, FL.

Shipping: 2-8 weeks ARO; please contact us at the time of order for more specific delivery estimates

Freight: FedEx Ground unless otherwise specified.

Battery Warranty: All two-way radio batteries are guaranteed for **24 months** against any defects in manufacturing or workmanship.

Nickel-Cadmium Batteries: are warranted to maintain 80% rated capacity for 18 months.

Nickel-Metal Hydride and Lithium-Ion Batteries: are warranted to maintain 80% capacity for 12 months.

Lithium Polymer Batteries: are warranted to maintain 80% rated capacity for 24 months.

Charger Warranty: are warranted for 24 months against any defects in manufacturing or workmanship.

If you have any questions, please feel free to call.

Best Regards,

Diane Wirtz

Honeywell Batteries

550 Cochituate Road

Suite 15

Framingham, MA 01701

Direct Dial: 508-907-6695

Fax: 508-650-5472

dwirtz@honeywellbatteries.com

www.honeywellbatteries.com

"Trust your battery"